

## Erdemir Group Recorded USD333 Million Net Profit in 9M2016.

The net profit is decreased by 19% in 9M2016 yoy.

In 9M2016, Ereğli Plant produced 1,388 thousand tons CRC and 1,783 thousand tons HRC in total 3,171 thousand tons with a decrease of 5% yoy. İskenderun Plant produced 1,131 thousand tons long steel and 2,188 thousand tons HRC in total 3,319 thousand tons.

PRODUCTION (000 TONS)				
EREĞLİ				
	2016 9M	2015 9M	2015	2014
CRC	1.388	1.373	1.820	1.746
HRC	1.783	1.953	2.540	2.368
<b>TOTAL</b>	<b>3.171</b>	<b>3.326</b>	<b>4.360</b>	<b>4.114</b>
% Change	-5%		6%	

  

İSKENDERUN				
	2016 9M	2015 9M	2015	2014
LONG	1.131	1.046	1.563	1.153
HRC	2.188	2.232	3.040	2.840
<b>TOTAL</b>	<b>3.319</b>	<b>3.278</b>	<b>4.603</b>	<b>3.993</b>
% Change	1%		15%	

In 9M2016, Ereğli Plant had 3,147 thousand tons steel shipments, as well as İskenderun Plant had 3,198 thousand tons.

SHIPMENTS (000 TONS)				
EREĞLİ				
	2016 9M	2015 9M	2015	2014
CRC- Domestic	1.228	1.287	1.735	1.635
CRC- Export	148	57	110	153
HRC- Domestic	1.679	1.845	2.429	2.066
HRC- Export	92	73	114	233
<b>TOTAL</b>	<b>3.147</b>	<b>3.262</b>	<b>4.388</b>	<b>4.087</b>
% Change	-4%		7%	

SHIPMENTS (000 TONS)				
İSKENDERUN				
	2016 9M	2015 9M	2015	2014
LONG- Domestic	982	883	1.391	936
LONG- Export	146	131	161	227
HRC- Domestic	1.749	1.743	2.377	2.554
HRC- Export	321	292	464	292
<b>TOTAL</b>	<b>3.198</b>	<b>3.049</b>	<b>4.393</b>	<b>4.009</b>
% Change	5%		10%	

Erdemir Group recorded USD2,709 million consolidated sales in 9M2016.

**REFERENCE SALES PRICES (USD/TON)**  
**ERDEMİR GROUP**

	2016 9M	2015 9M	2015	2014
<b>CRC- Domestic</b>	533	746	637	772
<b>CRC- Export</b>	577	688	602	740
<b>HRC- Domestic</b>	387	502	460	596
<b>HRC- Export</b>	389	515	463	655
<b>LONG- Domestic</b>	364	432	399	563
<b>LONG- Export</b>	383	447	434	546

EBITDA was decreased by **17%** yoy and went down to **USD593** million and the EBITDA margin was recognized as **21.9%**.

**EBITDA (USD/TON)**  
**ERDEMİR GROUP**

	2016 9M	2015 9M	2014	2013
<b>FLAT</b>	83	110	94	131
<b>LONG</b>	98	92	74	134

Erdemir Group recorded **USD333** million net profit with a decrease of **19%** yoy in 9M2016. Profit margin improved to **12.3%** with a **0.1** percentage points increase.